



Becker Avionics provides communication, navigation, surveillance and search & rescue equipment for airborne and ground applications. Reputed for our premium quality and undisputed reliability for over 60 years, we supply customers worldwide.

At our location in Rheinmünster, Germany, we develop and manufacture high-quality communication and navigation systems for the aviation industry and supply customers worldwide.

We have an exciting opportunity there for a **Sales Manager** to join our team

What will you be doing

- Sell our avionics equipment for civil and/or military aviation
- Create new methods or relationships to help the sales team reach monthly goals
- Present information about Becker Avionics products during trade shows
- Maintain a strong understanding about products, features and technical solutions to answer specific customer questions
- Offer and tender preparations
- Establish, develop and maintain positive customer and partner relationships

You have

- Ideally a certified avionics technician degree or equivalent professional experience
- A willingness for travel activity
- An energetic, driven and structured personality with a strong desire to take initiative
- Exceptional selling, communication and negotiation skills
- Strong organizational, operational, and planning skills in a customer service and sales focused environment:
- Fluent English and German skills, French or Spanish is a plus
- Ideally – but not compulsory – experience as a pilot

What we are offering

- Varied and challenging tasks, as well as a friendly work environment
- Creative freedom and a huge bunch of self-responsibility when executing your work tasks.

If you would like to become part of our success story, then take the initiative: Send your full application to peter.fritz@becker-avionics.com. Please mention also your possible starting date and salary expectation.